

## Jan. 97 Odyssey 2000<sup>®</sup> Rider Reminder

Date: January 24, 1997  
To: Some Odyssey 2000<sup>®</sup> Registered Riders  
From: Tim Kneeland & Associates, Inc.  
Re: Annual payment due

### TK&A is delighted

It looks like Odyssey will completely fill this month. After it fills, we will be accepting folks on a wait list basis only.

### Gentle payment reminder

For the past 2 years, we have had a few people forget their annual payment was due in January (postmarked on or before Feb. 1st). So, we hope this last minute reminder might help prevent a few expensive oversights.

### Thanks if you've already paid

Each day we receive a number of Odyssey annual payments. As of the today (Friday, January 24, 1997) your payment has not reached TK&A's office. Not too worry, though, it will probably get here soon. If you have a doubt, give us a call at 1-800-433-0528.

### If you haven't mailed your check

Please do or tell us you are dropping out of the program.

### Here's what's due

Here are the specifics based on the year you registered:

<u>Year you reg.</u>	<u>Full Cost</u>	<u>Discount</u>	<u>Your Cost</u>	<u>Yearly Payment Due</u>
1994	\$36,000	\$6,000	\$30,000	\$1,375
1995	\$36,000	\$5,000	\$31,000	\$1,833
1996	\$36,000	\$4,000	\$32,000	\$2,750

### Option - pay in February and add \$250

This year, as in the past, we are offering a one month grace period for an additional cost of \$250. This is equal to forfeiting 1/4 of one year's equivalent discount. So, if you can't make your payment in January but can between Feb. 2 to Feb. 28, simply add \$250 to your payment, i.e. your \$1833 payment becomes \$2083. Remember, if you don't pay your annual payment by Feb. 28, 1997, you will be canceled from Odyssey.

### Questions?

As always, please feel free to call TK&A at 1-800-433-0528 or (206) 322-4102 with any questions, ideas or concerns.